



## TEAM SPOTLIGHT

# KATHERINE KOVAC

Business Development Manager, Americas

## CONTACT ME

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## ADDRESS

### USA & Canada, Central & South America

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Andover, MA 01810  
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Suite 800,  
San Diego, CA 92101  
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## ROLE ACTIVITY

- Organizing and attending exhibitions and conferences
- Representing ADAMAS at bid defense meetings
- Responding to regional Requests for Proposals (RFP) / Requests for Information (RFI)
- Preparing Confidentiality Agreements, Master Service Agreements and Proposals/Work Orders

## SPECIFIC REGION COVERAGE

- USA & CANADA
- CENTRAL & SOUTH AMERICA



## PERSONAL DRIVERS

I enjoy integrating and analyzing big data in new ways to drive better business decisions. However, my favorite responsibility is keeping clients happy! I may be a data nerd but I am a people person at heart.

COLLABORATION. CONFIDENCE. ASSURANCE.